



## News Release

### EnerSys<sup>®</sup> Launches Megawatt Energy Optimization Site in Vermont

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**READING, Pa., March 11, 2013** — EnerSys<sup>®</sup> (NYSE:ENS), the global leader in stored energy solutions for industrial applications, has opened the doors to its new OptiGrid<sup>™</sup> Stored Energy Solutions customer showcase in South Burlington, Vermont. OptiGrid<sup>™</sup> Stored Energy Solutions is a flexible, turnkey, capacity optimization system for large-scale utility and industrial applications. The customer showcase marks the official entry by EnerSys<sup>®</sup> into the large-energy storage systems market.

“Our new customer showcase is a working site that allows customers to learn about our unique product platform, while providing them with a first-hand opportunity to view the system in operation,” explains Mike Kulesky, EnerSys<sup>®</sup> director of commercial marketing for telecommunications, utility and new technologies.

OptiGrid<sup>™</sup> Stored Energy Solutions helps customers comply with Federal Energy Regulatory Commission rules and provides grid stabilization by regulating voltage, frequency and ramp control.

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“With OptiGrid™ Stored Energy Solutions, customers can improve power quality and efficiency, moderate peak demand and effectively integrate renewable resources,” explained Kulesky.

OptiGrid™ Stored Energy Solutions is available in the full range of battery chemistries offered by EnerSys® — making it one of the most comprehensive, large-scale energy storage systems available globally. The system can be customized with one or more of the following proven EnerSys® chemistries:

- Tubular technology
- Flat plate VRLA
- Flat plate flooded
- Lithium ion
- Thin plate pure lead (TPPL)
- Nickel cadmium
- Nickel zinc

OptiGrid™ Stored Energy Solutions is provided as a complete, packaged solution that combines the right battery chemistry, as well as a power conditioning system, monitoring system, shelter/container and full service and engineering to best match the customer’s technical and economical requirements. Financing and leasing is available through the EnerSys® Financial Solutions program.

OptiGrid™ Stored Energy Solutions is designed for utilities, independent system operators, independent power producers and regional transmission operators, as well as end users, including commercial, industrial, government agencies and renewable project developers. For more information on OptiGrid™ Stored Energy Solutions, visit [optigrid.enersys.com](http://optigrid.enersys.com) Interested parties are invited to contact Mike Kulesky at [optigrid@enersys.com](mailto:optigrid@enersys.com) for an appointment.

### **About EnerSys®**

EnerSys®, the world leader in stored energy solutions for industrial applications, manufactures and distributes reserve power and motive power batteries, chargers, power equipment, and battery accessories to customers worldwide. Motive power batteries are utilized in electric forklift trucks and other commercial electric powered vehicles. Reserve power batteries are used in the telecommunication and utility industries, uninterruptible power supplies, and numerous applications requiring stored energy solutions including aerospace and defense systems.

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The company also provides aftermarket and customer support services to its customers from over 100 countries through its sales and manufacturing locations around the world. For more information, visit [www.enersys.com](http://www.enersys.com). ###

Photos attached:

### **EnerSys\_OptiGrid\_VT.jpg**

EnerSys® has opened the doors to its new OptiGrid™ Stored Energy Solutions customer showcase in South Burlington, Vermont (brown building in center of photo).

### **EnerSys2707\_OptiGrid\_VT.jpg**

OptiGrid™ Stored Energy Solutions is a flexible, turnkey, capacity optimization system for large-scale utility and industrial applications.